

# Classical

AMATEUR AND EDUCATIONAL ORGANISATIONS

## STANDARD HIRE RATES 2010

### HAL LEONARD AUSTRALIA

The Hal Leonard Australia Music Licensing and Hire Department represents the hire catalogues of many major classical music publishers from around the world. Through this representation, we are able to offer orchestras, ensembles, choirs, universities and schools, a wealth of major repertoire. In addition, we can assist in repertoire and budget planning through the following services:

- An unrivalled collection of published Australian music
- Repertoire advice
- Grand Rights licensing
- Perusal service
- Quotations

#### SMALL RIGHT WORKS

- Instrumental works (performed without Dramatic Context)
- Choral works less than 20 minutes in duration (publisher's stated duration)
- Opera excerpts less than 20 minutes in duration performed without Dramatic Context
- Non-copyright opera
- Non-copyright ballet
- Small Right works calculated to a maximum duration of 40 minutes

The following reductions may apply, provided total hire fee is not less than Base Hire Rate (5 minutes):

- 28 Instruments or less: 20.00% reduction
- 9 Instruments or less: 40.00% reduction
- Non-copyright works: 20.00% reduction
- Repeat performances: 50.00% reduction
- Non-public workshops / rehearsals / student assessments: 50% reduction

#### GRAND RIGHT WORKS

- Copyright choral works – 20 minutes and over in duration (publisher's stated duration)
- Copyright opera & ballet
- Copyright music performed in a Dramatic Context
- Grand Right performances must be licensed directly from Hal Leonard Australia

Hire rates as for Small Right works with the following concessions if under 40 minutes:

- 50% reduction on hire fee providing that the hire fee is not less than the Base Hire Rate (5 minutes)
- 50% reduction for repeat performances
- Works of 40 minutes and over:
  - A\$340.00 for 1st Month
  - A\$117.00 per additional month of hire

### ADDITIONAL FEES

All prices are GST exclusive

- Booking and handling fee (Small Rights): A\$15.00 per work
  - Booking and handling fee (Grand Rights): A\$30.00 per production
  - Booking and handling fee (Perusals): A\$20.00 per score + freight
  - Priority fee for immediate processing: A\$43.00 per work
- (For orders where materials are required within 10 working days of receiving your application)

**All fees are subject to change without notice**

**Non-Australian clients: Please note that you are not required to add GST to the price listed in this rate card.**

### STANDARD HIRE RATES 2010: AMATEUR AND EDUCATIONAL ORGANISATIONS

**PSD=** Publisher's Stated Duration (minutes) / All prices are GST exclusive

PSD	Hire Fee	PSD	Hire Fee	PSD	Hire Fee	PSD	Hire Fee
<b>1</b>	\$92.00	<b>11</b>	\$191.00	<b>21</b>	\$356.00	<b>31</b>	\$521.00
<b>2</b>	\$92.00	<b>12</b>	\$207.50	<b>22</b>	\$372.50	<b>32</b>	\$537.50
<b>3</b>	\$92.00	<b>13</b>	\$224.00	<b>23</b>	\$389.00	<b>33</b>	\$554.00
<b>4</b>	\$92.00	<b>14</b>	\$240.50	<b>24</b>	\$405.50	<b>34</b>	\$570.50
<b>5</b>	\$92.00	<b>15</b>	\$257.00	<b>25</b>	\$422.00	<b>35</b>	\$587.00
<b>6</b>	\$108.50	<b>16</b>	\$273.50	<b>26</b>	\$438.50	<b>36</b>	\$603.50
<b>7</b>	\$125.00	<b>17</b>	\$290.00	<b>27</b>	\$455.00	<b>37</b>	\$620.00
<b>8</b>	\$141.50	<b>18</b>	\$306.50	<b>28</b>	\$471.50	<b>38</b>	\$636.50
<b>9</b>	\$158.00	<b>19</b>	\$323.00	<b>29</b>	\$488.00	<b>39</b>	\$653.00
<b>10</b>	\$174.50	<b>20</b>	\$339.50	<b>30</b>	\$504.50	<b>40</b>	\$669.50

**Vocal Scores: \$3.00 per score per month or part thereof**

Vocal Score= Includes vocal parts + piano accompaniment

**Chorus Scores: \$2.00 per score per month or part thereof**

Chorus Score= Vocal parts only

#### CONTACT INFORMATION:



4 Lentara Court, Cheltenham 3192 VIC. Australia

P: +61 3 9585 3300 ext 3

F: +61 3 9585 8729

E: [ausclassical@halleonard.com.au](mailto:ausclassical@halleonard.com.au)

Representing the catalogues of

